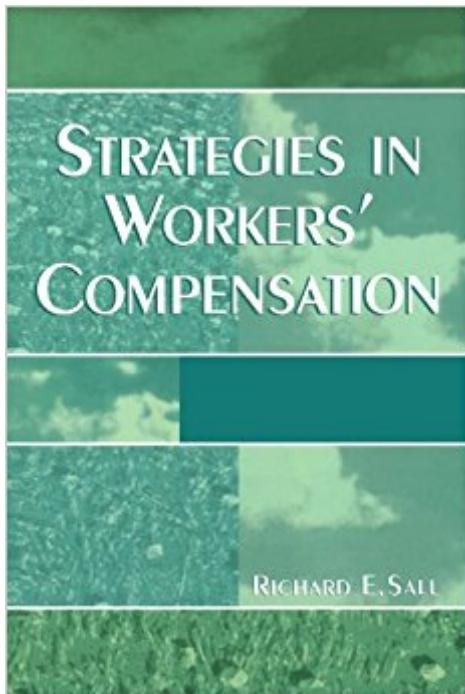


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# Strategies In Workers' Compensation



## **Synopsis**

Strategies in Workers' Compensation, written with the healthcare medical professional in mind, describes the nuts and bolts of workers compensation. The book details the history, laws, various stakeholders, costs, and problems encountered by healthcare providers. An emphasis is placed on the "difficult patient" with regard to management techniques for doctors, insurance companies, and employers. In addition, Strategies in Workers' Compensation offers reference material to aid in understanding the complex workers' compensation system. Human resource professionals, insurance adjusters, case managers, and nurses will find the information contained in this book useful in confronting the myriad of problems that arise within their respective fields. This book is a valuable resource for anyone who deals with the injured worker.

## **Book Information**

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## **Customer Reviews**

Richard E. Sall is an Occupational Physician at Inland Industrial Medical Group, Ontario, California. The author received his Doctorate of Medicine from Wayne State University Medical School and is Board Certified in Occupational Medicine, General Surgery, and Forensic Medicine. His experience and training has resulted in an extensive knowledge of Occupational Medicine, industrial hygiene principles, toxicology, epidemiology of occupational illnesses, and workers' compensation systems.

Informative book and in good condition

This book gave me no advice on how to manage work comp patients in my practice. I was hoping

there would be more advice on how to discuss issues during peer to peer discussions, but this book did nothing to help at all! It was a waste of money!

Thank you!

Good book.

The book gives unique insights into workers compensation claims in general but obviously can't help the fact that all 50 states have vastly different workers comp systems that apply facts of injuries differently. The author is knowledgeable about workers comp claims generally, though, and gives some very good strategies that I will pass on to my clients. Chad T. Snow[...].[...].

This book should be offered to injured workers after their first visit with an attorney who will represent them. It should also be among those on the "required reading" lists in every law school, where attorneys may enter the Workers Compensation practice. The accuracy of descriptions for various categories, (ie. Chronic Pain, etc.), are extraordinary. For the first time in the eight years that I have been dealing with the system, I was able to read what amounted to an all encompassing, yet clear and accurate description of my own dilemma. Truly an excellent book.

In today's world of workers' comp fraud, denials, and dilemmas, *Strategies* is a welcome resource for the professional. Indeed, from its historical review to methodologies to anecdotes, this work is definitely a must-read textbook. While Dr. Sall's writing style makes the book a quick and easy read, even for the beginner, the book's most important attribute is its real world--practical--relevance.

THIS BOOK IS GREAT TO HELP NEW AND EXISTING DOCTORS LEARN ABOUT THE WORKERS COMPENSATION SYSTEM. DR. SALL DID AN EXCELLENT JOB WITH HISTORICAL AND PRACTICAL APPLICATIONS WHEN DEALING WITH THE INJURED WORKER AND THE ROLE THE CLINICIAN SHOULD PERFORM. I WOULD STRONGLY RECOMMEND THIS BOOK TO ANYONE. THANKS DR. RICHARD SALL FOR TAKING THE TIME TO RESEARCH AND WRITE THIS BOOK!!!

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